



# THE UPDATE

ISSUE 3 • DECEMBER 2019



## The year is almost finished! What now?!

Dear customers, partners & interested clients,

How are the final days of the year going? We are very busy and want to share some interesting news with you all before we close 2019.

All the best,

The Dosimetrics Team

DOSIMETRICS GMBH  
NEWSLETTER

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# FEATURED CUSTOMER: DOSICONTROL



In this issue of *The Update*, we are proud to feature our newest customer, a new dosimetry service based in Quito, Ecuador. We had the pleasure to interview, Patricio Alvarez, one of the founders and owners.

## What is the history of DOSICONTROL?

Five years ago, Diego Cueva, medical physicist and, myself, with a background in business and hospital management, began to create DOSICONTROL. We are a personal and environmental dosimetric service laboratory aimed at giving an alternative to the Ecuadorian market. We specialize in using the new and innovative dosimetry technology "Optically Stimulated Luminance" or OSL through the use of Beryllium Oxide crystals.

Our strategic and commercial partner to help us achieve this dream was Dosimetrics. From the first telephone contact to the strategic training and operation of the equipment at Dosimetrics' office, we have witnessed their willingness to support and help us make our dream become a reality. We also appreciate how they will continue to support us in the months and years to come.

Also, we ensure that the quality of service and information security that the customers should receive from DOSICONTROL are of the highest quality and aligned with the processes, policies and compliance of both national and international standards.

## How are the approvals of the Ecuadorian authority to open DOSICONTROL going? When will the service open?

The legalization and approval of laboratory operation is being handled by the Ecuadorian regulator called SCAN. They are approving the conditions for the functional verification of our processes and equipment. This is done with a physical revision of the "Procedures" manual and by visiting our laboratory's infrastructure. We hope this process finishes as soon as possible and without any bureaucratic delays. We trust that the audit will be carried out during the last days of December and we would tentatively start operating with full-force in the month of January 2020.

## What are future plans at DOSICONTROL?

As for the future of DOSICONTROL, we have many expectations for growth. At the beginning, we want to associate ourselves as a positioned laboratory. We also hope that our laboratory marks the development of OSL technology for personal dosimetry in our country.

Long term, we would like to see DOSICONTROL carrying out quality controls in the diagnostic x-ray area. We also have ideas about a possible growth in the radon area of dosimetry. In regards to this area, we'd like to focus on the potential mining projects that are currently being developed in Ecuador.

For more information about DOSICONTROL, please visit their website: <https://www.dosiscontrol.com/>

## IMPORTANT SOFTWARE UPDATES

The IT Team has new important LabClient and WorkFlow updates to share with you. Many changes have been made from the version 1.5x through 2.5x. The updates include:

- New QC process
- Verification integration into LabClient
- Dosimeter state and history check update
- ezClip introduction and further functionality
- Improved verification results
- Improved decision mapping

For further questions or inquiries, please contact the IT team at [supportedosimetrics.de](mailto:supportedosimetrics.de).

# NEW! MARKETING MATERIALS

We have more new flyers available to be downloaded. The new flyers feature:

- Cartridge Based Automation
- Accessories - Holder

The flyers can be downloaded on our shared server along with other marketing materials that were announced in the last issue of *The Update*:

<https://service.dosimetrics.de/index.php/s/J2wpTKgnPkwrM5p>  
password: BeOSL2019



## NEW POSITIONS IN THE DOSIMETRICS TEAM

We have changed some of the roles in our team. The new positions are:

### Jennifer Bloedorn - Customer Service Manager

Jennifer will be focusing more on customer service tasks including trainings, device and system issues, questions and more. Please contact [support@dosimetrics.de](mailto:support@dosimetrics.de) when questions related to customer service should arise.

### Tobias Bartel - Sales Manager

Tobias has recently completed his Masters of Science in Management and Technology from the Technische Universität München and has started a new role as a Sales Manager for our team. He will manage new, interested and current customers and their sales needs. For pricing information, quotes, product information or questions, please contact [sales@dosimetrics.de](mailto:sales@dosimetrics.de).

### Alyce Adams - Marketing & Communications Manager

In Alyce's new role, she will be focusing on marketing and communication-related tasks including current and interested customer communications/marketing and event planning in addition to sales tasks like orders and shipments.

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Follow our Facebook and LinkedIn pages to stay up-to-date with what's going on with the Dosimetrics Team.



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